WE LIVE MIDDLE-MARKET.
ARE YOU LOOKING FOR A BIG CROWD OF ADVISORS?
OR ONE, WHO KNOWS YOUR NEEDS?

Afraid of getting lost in the shuffle? Not a chance at Ebner Stolz. We’re not a constantly-changing sea of advisors you’ll have to keep explaining your business to. With us, you get a point-of-contact backed by a team of experts who will be there to assist you when you need it, for the long haul. Business owners and advisors see eye to eye at Ebner Stolz, because we are business owners, too.
DO YOU WANT SOMEBODY
YOU’RE COMPELLED TO BELIEVE?
OR SOMEBODY YOU CAN TRUST?

Trust is something to be earned anew each day. That’s why we emphasize honesty, candor and transparency in our work and explain things by simplifying the complex. Our job is to find the right solution for you. We believe in straight-talk and help you through the everyday challenges you face.
ARE YOU SEARCHING FOR A FAIR-WEATHER FRIEND?
OR SOMEBODY WHO CAN KEEP YOU ON COURSE WHEN THE GOING GETS TOUGH?

Running a company is getting increasingly more complex. Markets are developing at a phenomenal pace, while resources are becoming scarcer. To survive, businesses need to recognize the challenges, minimize risks and act quickly on opportunities. We’ll accompany you every step of the way, especially in difficult times. We embrace a can-do attitude and work tirelessly to find practical, efficient solutions that resonate.
ARE YOU LOOKING FOR ADVISORS WHO UNDERSTAND THEIR BUSINESS?
Ebner Stolz is one of Germany’s top ten accounting and consulting firms. We have a proven track record, which spans decades serving middle-market companies. Our own subject matter expertise runs deep, and our knowledge of the various industries in which our clients do business is exceptional. We advise management teams and family-owned businesses on a continual basis. Many of our clients have been with us for decades, a sign of trust that we take great pride in. Middle-market companies think and act differently than large multinational corporations. Their entrepreneurial ideas have an immediate, direct impact. We know this and help your concepts gain the necessary traction, from the initial idea to rollout.

OR SHOULD THEY ALSO UNDERSTAND YOUR IDEAS?
EVERY INDUSTRY HAS ITS CHALLENGES. GOOD ADVISORS KNOW WHAT THEY ARE.
WE BELIEVE KNOWING YOUR INDUSTRY IS THE KEY TO A SUCCESSFUL WORKING RELATIONSHIP

Your advisors should know what makes your industry unique. After all, they’re supposed to give you advice. To put it plainly: If you have to explain your industry to them, they’re not the right fit.

WE’RE A MIDDLE-MARKET COMPANY, TOO

Everything we are and do revolves around mid-market business. At Ebner Stolz, we are organized and identified as a middle-market company and focus squarely on serving middle-market clients. Our size has allowed us to develop a high degree of specialization. Our advisors aren’t jacks-of-all-trades, but experts in their respective fields. We have experienced specialists for nearly every sector of the German economy.

We craft solutions by establishing a close working relationship with you and by handpicking team members with the right experience and exceptional subject matter expertise, then guide you through every step of the rollout. We have a knack for turning theory into practice and ideas into tangible results.
ARE YOU LOOKING FOR PIECEMEAL SOLUTIONS?
OR A TRUSTED PARTNER WHO SEES THE BIG PICTURE?

We take a multidisciplinary approach that produces more than the answer to a single question; it offers complete solutions. With in-depth expertise in the fields of accounting, taxation, law and management consulting, we have our finger on the pulse of all areas that are important to your business. And for particularly complex issues, we can bring in qualified specialists.
COLLABORATION RATHER THAN ISOLATION
LOOKING AT THE BIG PICTURE
We connect the dots. Thinking and acting on a multidisciplinary basis is part of our daily routine. Our advisors don’t work in isolation. They collaborate closely with each other. They have an eye for detail, but never lose sight of the big picture. We develop complete solutions for our clients that address all important issues related to the fields of accounting, taxation, law and management consulting. After all, team members have to know how their actions in one of these areas will impact the rest of the team’s work in other areas. The cooperation that takes place among colleagues in our four service lines isn’t driven by hierarchies and rigidly defined roles. What matters most is their expertise.

THE LEFT HAND KNOWS
WHAT THE RIGHT HAND IS DOING
What does that really mean for our clients? It’s simple. Your dedicated point-of-contact builds a team of specialists from the various service lines to work side by side on your projects. As a client, you will reap benefits from this type of collaboration. For example, when companies engage Ebner Stolz to audit their annual financial statements, we bring in our tax experts and attorneys if your risk exposure or the potential for setbacks warrants it. Our tax experts and attorneys work hard to find tailored solutions, whether you’re searching for the optimal tax structure, restructuring your company, writing a contract or drafting a will. And in the rare event of a crisis, our restructuring specialists sit down with our accountants and all of the other relevant advisors on our staff to weave together a package of measures that will help you stay in business. After all, we’re truly serious about taking a multidisciplinary approach.
DO YOU WANT A CONSULTANT WHO SETTLES ON THE FIRST SOLUTION THAT COMES ALONG?
Everyone on our team recognizes that expertise is the heart and soul of our business. We go the extra mile for you, and won’t rest until you’re satisfied. After all, discarding the first ideas to come along is part of the process of arriving at the optimal solutions, even if the initial solutions are good. In short, we do our job passionately. With more passion than you might imagine or typically experience.

**OR ONE WHO WORKS TO FIND THE VERY BEST ONE FOR YOU?**
AUDITING AND ASSURANCE  We make your numbers talk. The way we see it, auditing is about so much more than merely verifying whether the financial statements comply with requirements and providing accurate and pertinent information to management. The point of auditing your company’s accounts, internal control systems and risk management practices isn’t just to issue an independent auditor’s report. First and foremost, we also aim to reveal any weaknesses and opportunities for improvement. We offer a full range of auditing and assurance services: the audit of annual and interim financial statements, single-entity or consolidated, in accordance with national or international accounting standards; review of business documents; due diligence; valuations to support negotiations on the purchase or sale of equity interests in a company; and internal audits to optimize business processes or minimize risks.
TAX ADVICE  How does tax legislation affect you personally? Above all: How can you make the best of the available options? The main objective is to understand how tax issues fit into the bigger picture, recognize the need for change early, formulate a plan and follow through. We understand that tax advice is a matter of trust. With us, you can count on developing a long-term relationship with your dedicated point-of-contact. Your point-of-contact will facilitate answers to all of your tax questions. We can assist you with tax returns, including the application of binding rulings; clarify individual tax questions; provide guidance on how to optimize business operations, transactions or corporate restructurings for tax purposes; and explain the tax impact of making an investment in Germany and abroad.

One thing you won’t find at other firms: Our advisors have dual training in taxation and auditing and can ensure that your needs are addressed holistically right from the beginning. By teaming up with our tax experts, our advisors can find optimal solutions even for your complicated tax issues. A solution that gives you the greatest possible economic benefit.
LEGAL ADVICE  The attorneys at Ebner Stolz also take a multidisciplinary approach. As we all know, the best legal advice is advice that prevents legal disputes from happening in the first place. That’s why our focus is on forward-looking solutions that take the interests of all parties into account. Our experienced attorneys possess not only the highest caliber legal expertise. They have good business sense, too. We advise business owners on all areas of business law that are important to them and their companies, including corporate law, corporate succession, inheritance and foundation law, stock corporation law and capital markets law. We also counsel businesses on mergers & acquisitions, corporate finance, employment law, real estate transactions and real estate law, copyright and competition law, criminal tax law, insolvency and reorganization.

Many of our attorneys have multiple credentials. In addition to being admitted to the bar, they’re often licensed tax advisors or certified specialists in their practice areas. For our clients, this means efficient, seamless collaboration when issues relating to tax law, auditing and corporate consulting come into play simultaneously. Plus, our size guarantees that we have the specializations our clients need. Many of our attorneys are able to focus on niche areas and can contribute their specialist expertise when needed.
MANAGEMENT CONSULTING  It’s easier for companies to make sound strategic decisions when they have an outside coach. This is another area where Ebner Stolz excels as the go-to firm for middle-market companies. Our management consultants in Cologne, Frankfurt, Hamburg, Munich and Stuttgart are masters in their business and bring extensive personal experience in industry and consulting to the table. It doesn’t matter whether you’re looking to capitalize on the strategic opportunities presented by alliances or acquisitions, optimize margins, reduce operating costs, improve overall management or deal with a crisis, we can make a significant difference for you. Not only do we develop compelling solutions, we customize a rollout plan designed to ensure improvements in daily operations and give earnings a noticeable boost. As in the other areas where we serve you, you’ll also benefit from our multidisciplinary approach and the fluid interaction among our chartered accountants, tax advisors, attorneys and management consultants.
DO YOU WANT SOMEBODY WHO’S LIMITED TO A LOCAL PRESENCE?
OR SOMEBODY WHO CAN BE THERE WHEN YOU TAKE THE PLUNGE INTO NEW MARKETS?

We're there for you when you need us. And where you need us. On site and around the globe. The challenges facing middle-market companies don't stop at national borders. Tackling your business’s globalization issues requires advisors who think outside the box.
WE'RE EVERYWHERE MIDDLE-MARKET BUSINESS IS  We are present in all major German business centers thanks to our network of national offices and also offer the professional skills middle-market businesses need globally. Our clients are never far away from first-class services.

EXPERTISE OF THE HIGHEST ORDER  The percentage of employees with professional qualifications is exceptionally high at Ebner Stolz. That means you’ll be working with specialists who are chartered accountants, tax advisors or attorneys, the vast majority of whom have several professional examinations under their belt or additional credentials. Our management consultants have deep experience and an extensive knowledge of a variety of sectors, often because of previous employment with the industries we serve. In addition, we stay abreast of the latest developments and ongoing changes in our own fast-paced business through internal and external training opportunities.

DEDICATED TO SERVING MIDDLE-MARKET COMPANIES. LOCALLY. AND GLOBALLY.
GLOBAL UNDERSTANDING  We can provide expert assistance with international issues, as well. When it comes to exporting or setting up shop abroad, middle-market companies are just as affected by globalization and heightened compliance requirements as large corporations. Complex international issues arise in many areas, including auditing, taxation and legal matters. It’s critical that businesses comply with the requirements of local law, optimize cross-border cooperation and keep an eye on costs.

PARTNERSHIP WITH NEXIA INTERNATIONAL  NEXIA, which brings together over 23,000 employees in more than 100 countries, is one of the world’s ten largest networks of independent accounting and consulting firms. Joining NEXIA has given us the ability to develop solutions for our clients around the globe. Ebner Stolz and NEXIA are united by their professional passion and their commitment to the same rigorous standards of quality. In addition, NEXIA isn’t an alliance in name only. On the contrary, its members get to know each other well and form a highly skilled, cohesive team through their close and frequent cooperation plus regular interaction at numerous conferences. The result: You can count on getting the same local support and global expertise even for your cross-border activities.